In response to trade community requests, the U.S. Customs Service, Office of Information and Technology (OIT) and Census Bureau, Foreign Trade Division has assembled a list of companies/persons offering data processing services to the trade community for the Automated Export System (AES). Inclusion on this list does not constitute any form of an endorsement by the U.S. Customs Service or Census Bureau as to the nature, extent, or quality to the services that may be provided.

The organizations shown on the attached list may not offer all the services required for full AES participation. They may be a software vendor who will provide the needed software for handling AES data, or a service bureau or port authority who acts as a communications and software source for transmitting and receiving Customs data for AES participants. For your convenience, the providers have been separated into 2 groups for being (1) AES certified or (2) having a letter of intent to begin testing. It is the responsibility of the user to obtain specific operational status and capabilities from the particular organization. Each group is defined as follows:

<u>Certified</u> – These service providers have fully developed AES software and/or a service that has successfully passed the U.S. Customs certification process. The software and/or service is available for use with AES.

<u>Letter of Intent</u> – These service providers have sent in a letter of intent to U.S. Customs and are currently beginning to develop software and/or a service to make available for use with AES.

The decision to utilize a specific data processing service is strictly an individual user decision. The software/service descriptions on the following pages have been provided by the vendors and in no way reflect endorsement of any particular vendor/service bureau by the U.S. Customs Service or the U.S. Bureau of the Census.

# **CERTIFIED Service Providers**

## ADVANCED TRANSPORTATION SYSTEMS, INC.

7730 North Union Blvd., Suite 203 Colorado Springs, CO 80920 Web: www.fastrax.net

TEL: 719-598-4113 FAX: 719-598-6691

**Uwe Sartori** 

### **ASCI OF MIAMI INC.**

Email: uwe@fastrax.net

8390 W. Flagler Street, Suite 104 Miami, FL 33144

Web: www.asciofmiami.com Email: sara@asciofmiami.com Sara Cabana

TEL: (305) 554-6441 FAX: (305) 554-4658

# APPIAN BRIDGE

One Carison Parkway, Suite 240 Plymouth, MN 55447

Web: www.appianbridge.com

**Darcy Pouti** 

TEL: (763) 258-0888 FAX: (763) 258-5407

Appian Bridge Corporation designs, manufactures and sells a suite of B2B E-Commerce software products (including ABI &AES) that deliver untold savings, efficiency, and improved decision-making to their clients and their international trading partners. For more information please visit our website.

## AUTOMATED GLOBAL MANAGEMENT, INC.

3000 Wilcrest Drive

Suite 100 Houston, TX 77042 Web: www.JoinAGM.com Email: chixson@JoinAGM.com Chris Hixson

TEL: (888) 564-6246 FAX: (713) 782-7888

ALS strength lies in the ability to manage your client data. Each module of the ALS system is clearly labeled and mirrors the workflow of an export operation. Fax, electronic data transmission, and Website connectivity are also available.

### **B.C.E. EMERGIS (US) CORP.**

12526 High Bluff Drive Suite 230 San Diego, CA 92130

Email: gurpreet.harar@emergis.com

**Gurpreet Harar** 

TEL: (905) 238-4486 FAX: (905) 602-7367

## **Data Processing Services**

February 24, 2003

Ad Brault

#### BUSINESS MANAGEMENT SYSTEMS, INC.

4001 Williamsburg Court Farifax, VA 22032

Web: www.bmsi.com Email: alb@bmsi.com TEL: (703) 591-0911 FAX: (703) 591-6154

BMS provides computer systems for the Transportation Industry, particularly freight forwarders and customs brokers. AIRPEX includes ABI import, air and ocean export, break bulk, domestic air and fully integrated accounting.

CBCC

Post Office Box 1045 Linwood, PA 19061 Email: dave@cbccinc.com **Dave Bustard** TEL: (610) 497-5400 FAX: (610) 497-6723

### CLEARCROSS, INC.

One Fountain Square 11911 Freedom Drive, Suite 250 Reston, VA 20190

Web: www.clearcross.com Email: ecolvin@clearcross.com Elizabeth Colvin

TEL: 703-481-8501 FAX: 703-481-8502

ClearCross, Inc. is a leading provider of cross border solutions, addressing the regulatory compliance, trade and materials management, needs of its global clientele.

### COMPUTER MANAGEMENT USA, INC.

20 Broadhollow Road, Suite 1005 Melville, NY 11747

Email: info@cimco-usa.com

John Lamberti

TEL: (516) 421-0900 FAX: (516) 421-6985

#### **DEX TEC DESIGN**

800 E. Wardlow Road

Suite C

Long Beach, CA 90807 Web: www.dextec.com Email: steve@dextec.com **Steve Holt** 

TEL: (909) 244-1509

"Programming Transportation for the Future"

Dex Tec develops superior 32-bit Windows Application (Visual Freight Services) with Client Server Technology. With excellent automation, shipments are processed quickly. Shipping Documents can be faxed, e-mail or laser generated.

Types of Freight Forwarders utilizing Visual Freight Services include Consolidators, Perishable, Trade Show, and Freight Forwarders in general.

Visual Freight Services has Air and Ocean Export, Domestic Air and Truck, and Import Brokerage modules. Accounting integration includes Quickbooks, Solomon, MAS 90 and Several customized accounting packages.

# E-TRANSPORT (formerly DXI, Inc.)

1-800-394-0020 200 Hightower Boulevard TEL: (412) 788-2466 Pittsburgh, PA 15205 FAX: (412) 788-4821

Web: www.etransport.com Email: sales@etransport.com

E-Transport is the global leader in rate and shipment information management and innovative solutions for freight documentation. Our products give trading partners a complete, cross-enterprise e-commerce tool kit. E-Transport is certified to operational processing of commodity transactions using AES, specifically in X-12 format, a recognized standard U.S. data format.

#### ECLIPSE CONSULTING TECHNICAL SERVICES, INC.

**Robert Perez** 4020 N. 22<sup>nd</sup> TEL: (956) 630-2005 FAX: (956) 630-0136

McAllen, TX 78501

Suite 1

Email: robertp@ectstexas.com

AES software is written for all models of the IBM AS/400. Software cost is \$3500, a one-time fee. Yearly software maintenance is \$800. E.C.T.S. also offers Import software, Financial software and custom programming services.

#### FDS INTERNATIONAL

Joseph Fontana 18 W. Ridgewood Avenue TEL: (201) 670-1300 Paramus, NJ 07652 FAX: (201) 670-0400

Web: www.fdsinternational.com Email: joe@fdsinternational.com

FDS has been providing excellence in automation since 1977. Totally integrated Unix and NT based forwarding/brokerage, financial and value added applications inclusive of Internet booking and tracing/ tracking.

#### FLAGSHIP CUSTOMS SERVICES (FCS)

Robert E. Foley TEL: (301) 562-7790 x12 1010 Wayne Avenue, Suite 1225 Silver Spring, MD 20910 FAX: (301) 562-7795

Web: www.tradegate2000.com Email: refoley@tradegate2000.com

Flagship Customs Service is the largest provider of interfaces into AES. Its Export 2000 Service uses the latest Windows, Unix Internet, Intranet and WWW technology to deliver it's gateway services. Export 2000 key features: Guaranteed, proven compliance with AES; Solutions for companies of any size; Worldwide communications of shipment information; Full customer service and support program.

### GMS INTERNATIONAL INC.

Scott Rockower 300 Knickerbocker Road TEL: 201-568-8600 Cresskill, NJ 07626 FAX: 201-568-8047

Web: www.gmsint.com Email: scott@gmsint.com, support@gmsint.com

## **Data Processing Services**

February 24, 2003

HAL, INC.

525 N. Sam Houston Parkway East, Suite 240

Houston, TX 77060

Email: paparkin@hal-inc.com

**Paul Parkin** 

TEL: 281-260-8181 FAX: 281-260-8190

## DCS TRANSPORT AND LOGISTICS SOLUTIONS

538 Broadhollow Road Suite 420 E

Melville, NY 11747

Email: robert.arcidiacono@dcstransusa.com

Web: www.dcstransusa.com

TEL: (631) 752-7700 FAX: (631) 752-7829

Robert Arcidiacono

Our software runs on a AS/400 platform. It is a module within our family of software solutions for exporters, importers, forwarders and Customs House brokers.

### HENRY VAUGHN & COMPANY, INC.

305 Cranbury Road East Brunswick, NJ 08816

Email: timbonsper@aol.com

Tim Bonsper

TEL: 732-254-3890 FAX: 732-254-7690

Henry Vaughn & Company specializes in ABI, AES, AII and electronic Protest as well as custom written software for the transportation industry.

#### IMPORTERS SOFTWARE SERVICES

7777 Center Avenue, Suite 410 Hunting Beach, CA 92647

Web: www.importerssoftware.com Email: jlong@importerssoftware.com Shankar Ram

TEL: (714) 903-5676 FAX: (714) 903-5626

Importer Software Service's AES is a versatile and user-friendly system. It includes complete export documentation, management reports and can easily be integrated with our other internal and external operating systems.

#### INTEGRATED EXPORT SYSTEMS

29 Church Street Ramsey, NJ 07446 Email: sales@iesltd.com **Ray Baliatico** 

TEL: (201) 327-5530 FAX: (201) 327-5995

## **Data Processing Services**

February 24, 2003

### INTERNATIONAL TRADE SYSTEMS, INC.

7120 Hayvenhurst Avenue Van Nuys, CA 91406 Email: melp@its4abi.com Web: www.its4abi.com Melvin Platman TEL: (818) 779-2600 FAX: (818) 779-2620

International Trade Systems provides ABI/RLF/AII/tin-Man/Reconciliation (Aggregate and Entry by Entry) Air and Ocean Export with AES along with complete Broker/Forwarder Accounting software.

# ASSOCIATION OF LAREDO FORWARDING AGENTS

(Aduanet Services)

107 Calle Del Norte Suite 114 Laredo, TX 78041

Email: brenteria@aduanet.net

**Brenda Renteria** 

TEL: (956) 718-0775 FAX: (956) 724-3943

### M.G. MAHER & COMPANY, INC.

One Canal Place, Suite 2100 New Orleans, LA

Email: kathy.drewes@mgmaher.com Email: tphinney@mgmaher.com **Kathy Drewes** 

TEL: 504-561-6269 **Tim Phinney**TEL:504-561-6242
FAX: 504-525-3165

MELCO GROUP INTERNATIONAL, INC.

4421 Conlin Street, Suite 202 Metairie, LA 70006 Erwin B. Melzer

TEL: (504) 888-5598 FAX: (504) 888-5599

### **META TRADE**

A service by Science Applications International Corporation

10260 Campus Point Drive San Diego, CA 92121

Web: www.metatrade.com
Email: moreinfo@metatrade.com

Debra A. Wong

TEL: (858) 826-4921 Pager 1-800-560-7152 FAX: (858) 826-2786

MetaTrade is an internet-based service that provides users with a secure and efficient way to file SED data to U.S. Customs with the Automated Export System (AES). Enhanced features allow for futher exchange of shipment information with other trading partners and government agencies. This cost effective internet solution allows users to take advantage of the benefits that AES provides without the need to purchase expensive software or upgrades for legacy systems.

### MICROSOFTWARE

9300 South Dadeland Boulevard

Suite 104

Miami, FL 33156

Email: sgraham@editrade.com

## **Steve Graham**

TEL: (305) 670-9880 FAX: (305) 670-9885

#### MULTI-FRONTIER COMPUTER SERVICES INC.

16607 Blanco Road, Suite 503 San Antonio, TX 78232 **Bob Lacombe** 

TEL: (210) 493-0828 FAX: (210) 493-0932

MSR INC. Rajiv Manucha

2 Tippett Road 1 Peace Bridge Plaza Buffalo, NY 14213 Email: rejiv@msr.ea TEL: 877-328-7866 FAX: 416-630-3300

NEXGEN COMMUNICATIONS INC.

153 West 126<sup>th</sup> Street New York, NY 10027

Web: www.nexgencommunications.com Email: david@nexgencommunications.com **David Derryck** TEL: 212-932-1170

FAX: 212-932-1177

EximHub is an Internet-based Application Service Provider to the global export/import trade industry. By integrating e-mail, electronic transaction, settlement and peer-to-peer collaboration technologies, EXIMHUB streamlines the export/import process reducing the overall costs, errors and cycle times per transaction.

Founded in August of 1999, EximHub was created to revolutionize the way international trade is conducted by using the Internet. In addition to its principals, the ExmiHub team is comprised of Internet application development specialists and a sales/training force with the exporting, logistics and technical knowledge to provide application training, user support and systems consultation.

### NEXTLINX CORPORATED (formerly EXPOSOFT, INC.)

400B East Gude Drive Rockville, MD 20850 Web: www.nextlinx.com Email: info@nextlinx.com Andrea Laughland TEL: (301) 315-4700

FAX: (301) 315-4700 FAX: (301) 315-0681

NEXTLINX allows shippers, exporters, importers, buyers, customs brokers, e-marketers, freight forwarders to get connected and streamline global trade transactions. Our solutions can be used to calculate, define and produce all of the information required for global business – total landed cost, HS/ECCN/ECN classification, license determination, denied party screening and all of the documentation required by both business and government.

#### OFFICE AUTOMATION SYSTEMS

613 Cedar Street, Suite B Beaufort, NC 28516 Web: www.OASTrade.com Email: Info@OASTrade.com **David Johnson** 

TEL: (252) 504-3977 FAX: (252) 504-2679

OAS Freight for Windows 95 and NT is a user friendly, feature-rich software system designed especially for freight forwarding companies. OAS Freight handles operations, documentation reporting, EDI, AES accounting and tracking. An operational demo is available upon request.

### OCR SERVICES, INCORPORATED

2096 Gaither Road Rockville, MD 20850 Susham Ohri

TEL: (301) 208-0700 FAX: (301) 208-0704

OCR Services Inc. is a qualified vendor of the AES form of Customs reporting. This forms part of our EICS (Export Import Compliance System) suite of products, which contains Export Documentation, Denied Party screening, License determination, etc. The AES module generates text files that comply with the requirements of the Customs Service. In addition these text files can then be electronically transmitted to AES.

#### **OPEN HARBOR, INC.**

1123 Industrial Road San Carlos, CA 94070

Contact E-mail: <u>dlofgren@openharbor.com</u>

Dan Lofgren

TEL: (650) 413-4200 FAX: (650) 413-4298

As the first and only suite of integrated global trade services, the Open Harbor solution optimizes the entire global supply chain performance - from product classification and compliance screening to trade documentation and customs clearance. Driven by the industry's most comprehensive database of real-time content, it provides trade partners with consistent, up-to-date information "from and to any country". A unified view of transaction data improves supply chain visibility and streamlines trade processes. Based on open industry standards, Open Harbor's industrial-strength and scaleable infrastructure integrates quickly with other systems. The result is maximized supply chain velocity, vigilant trade compliance and a rapid return on investment.

#### R.B. SYSTEMS

7100 San Bernardo, Suite 202 Laredo, TX 78041

Email: raul@rbsystems.com

Raul Basurto

TEL: (956) 791-2119 FAX: (956) 791-2414

### **RAMPORT**

32569 Caminito Rosada Temecula, CA 92592

Email: ramport@interlinkdsl.com

**Ray Meers** 

TEL: (909) 302-2030 FAX: (909) 449-4333

### **SAP AG**

Neurottstr, 16 69190 Walldoft/Baden, Germany Greg Ertel Linda McKee TEL: (650) 849-2698

**Christian Stadler** (SAP)

TEL: +49 6227 7 41269 FAX: +49 6227 7 42420

AES functionality is included in SAP R/3 (version4.0A). Users can submit Customs data via EDI using a standard SAP-provided IDOC. AES is fully integrated within the SAP product and does not require outside bolt-on packages to function.

### SOUTH CAROLINA STATE PORTS AUTHORITY

Virginia Alster TEL: (843) 577-8636 FAX: (843) 577-8779

**Jack McIntvre** 

Jacob Bowman

TEL: (202) 783-4455

FAX: (202) 783-4465

TEL: (215) 393-5000

Lori S. Bell

Post Office Box 817 Charleston, SC 29402-0817

The South Carolina State Ports Authority offers nationwide access to the ORION SED System via dial-up communications. The ORION SED System provides exporters and freight forwarders a means of entering Shipper Export Declarations online and receiving status notifications back from US Customs and US Census.

#### THETA SYSTEMS

618 S. Broad Street 2<sup>nd</sup> Floor Lansdale, PA 19446-5200

FAX: (215) 393-0767

Theta Systems has been providing comprehensive systems to brokers, freight forwarders, importers and exporters for over twenty years. Platforms include: IBM (AS/400 7 Sys36), as well as PC based systems with SCO Unix, NT Novell or stand-alone. Customized programming/data integration is available.

#### TRADE COMPASS

1510 H Street NW 5<sup>th</sup> Floor Washington, DC 20005 Web: www.tradecompass.com/AES Email: AES@tradecompass.com

The Trade Compass-LMS AES Service Center allows submission of SEDs to U.S. Customs' AES via a secure connection to the Internet, a service that is, so far, unique. Our AES system is also linked to an integrated suite of trade and logistics management services.

### TRADE TECHNOLOGY SYSTEMS, INC.

7100 San Bernardo Suite #315 Laredo, TX 78041

Email: ctsdiana@yahoo.com

Diana Juarez

TEL: (956) 791-1353 FAX: (956) 791-0754

The AES software is a windows-based program that is user friendly with features such as master files, one screen to enter Export information, permanent files on accepted transactions and automatic Icons to dial Customs' AES.

### TRADEPOINT SYSTEMS INC.

615 Amherst Street Nashua, NH 03063

Web: www.tradepointsys.com Email: info@tradepointsys.com Sue Allard

TEL: (603) 889-3200 FAX: (603) 889-9393

TradePoint Systems LLC is the leading provider of packaged software for international trade. The company's Alliance systems offers a full range of air and ocean freight forwarding capabilities including a fully integrated AES module. The company also provides professional and support services.

#### TRAFFICOP LLC

799 Roosevelt Road Building 6, Suite 300 Glen Ellyn IL 60137

#### **Scott Schwefel**

TEL: (603) 469-6481 FAX: (630) 469-6685

#### **VASTERA**

45025 Aviation Drive, Suite 200 Dulles, VA 20166-7554 Web: www.vastera.com E-mail: AJ.Bosk@vastera.com

# **Larry Christensen** Tom Babcock

TEL: (703) 661-9006 FAX: (703) 742-4580

From anywhere to anywhere, Vastera provides software, trade content and services for integrated export/import management, regulatory compliance, restricted party screening, license management, tariff management, Customs clearance, and international documentation. Vasters delivers eBusiness solutions for Global Trade Management including Global eContent, B2B solutions, management consulting, outsourcing and a full complement of support services to manage global procurements and fulfillment.

### WORLD TRADE COMPUTER EXCHANGE, LTD.

7 Dev Street, Room 1002 New York, NY 10007 Web: www.wtce.com

Email: info@wtce.com

**Burt Welte** 

TEL: (212) 619-2970 FAX: (212) 619-2972

WTCE provides import/export turnkey software for brokers, forwarders, importers and exporters that runs in IBN S36, RS6000 and AS400 computers. Automated Broker Interface (ABI) and Automated Export System (AES) are core modules in the software.

### WORLD TRADE SYSTEMS

8405 Colesville Road, Suite 600 Silver Spring, MD 20910 Web: www.worldtradesystems

Email: info@worldtradesystems.com

Carolyn Fank

TEL: (800) 388-4465 FAX: (301) 588-3986

Developed for the international trading community, World Trade Systems (WTS) delivers all of the advantages an international trading company requires, in the easiest to use export and import management software available. WTS' modular design enables a company to select the tools they need to meet the challenges of their complex export and import compliance, regulatory and documentation requirements. WTS solutions are being used by small and medium sized businesses as well as divisions of the Fortune 500 companies.

The following service providers have Certified AES software packages. However, their communication to AES is through a certified service center listed above.

#### BLASDEL AND COMPANY

1725 17<sup>th</sup> Street, NW, Suite 510 Washington, DC 20009-2414 Web: hblasdel@transexport.com

#### **Hugo Blasdel**

TEL: (202) 232-4087 FAX: (202) 232-2658

TransExport: export documentation PC software with extensive multi-user database and tracking capabilities producing typeset quality laser printed forms for air, ocean and NAFTA.

**NETCOM INC.** 

2333 Morris Avenue, Suite C-16 Union, NJ 07083

Zeljko Gregov

TEL: (908) 688-0555 FAX: (908) 688-0883

#### PRECISION SOFTWARE LTD

101 W. Grand Avenue Suite 403 Chicago, IL 60610

Email: usinfo@precisionsoftware.com Web: www.precisionsoftware.com TEL: (312) 645-0577 FAX: (312) 645-0827

Precision Software is the leading provider of International Trade Logistics solutions. Our solution, **TRA/X International Trade Logistics**, interfaces seamlessly to multiple ERP systems to automate the entire global shipping process by carrying out trade compliance checks, calculating landed cost, generating global documentation, international freight optimization, letters of credit, export refunds, web-enabled tracking & tracing and much more.

#### **STAR TEC SOFTWARE**

15618 Shanghai Street Houston, TX 77040 Tom Schwaig

TEL: (713) 937-8494 FAX: (713) 937-1945

### XCHANGE DOX (Formerly SealinkTECHNOLOGIES)

837 Boris Court Suite 100 Walnut Creek, CA 94596 Email: chrisg@xchangedox.com Web: www.xchangedox.com **Chris Gnanakone** 

TEL: (925) 932-5465 FAX: (925) 932-2413

# **Service Providers with LETTER OF INTENT on file**

MAERSK DATA USA, INC.

465 South Street, Suite 200 Morristown, NJ 07960 **Raymond Ho** 

TEL: (973) 490-3400 FAX: (973) 490-3404

(For Commodity Data Only)